

[10.5 HOURS CPD]

# SWISS & LIECHTENSTEIN STEP FEDERATION

## ALPINE CONFERENCE

SETTING SAIL AGAIN

Congress Centre Kursaal Interlaken

4 & 5 MAY 2022



GOLD SPONSOR



SILVER SPONSOR



BRONZE SPONSOR



BRONZE SPONSOR

LENZ & STAEHELIN

BRONZE SPONSOR



BRONZE SPONSOR





# CONFERENCE PROGRAMME

3 MAY 2022

18:00 **PRE-CONFERENCE DRINKS** - Kindly sponsored by

**CADELL**  
redefining ART ADVISORY

**DAY 1**

4 MAY 2022

**NAVIGATING SAFELY IN TROUBLED WATERS**

10:00 **REGISTRATION, BREAKFAST & NETWORKING** - Kindly sponsored by

 **BUTTERFIELD**

10:40 **WELCOME FROM THE SWISS & LIECHTENSTEIN STEP FEDERATION AND CHAIR'S OPENING REMARKS**

**ANDREW McCALLUM TEP**

- Senior Partner, Rawlinson & Hunter (Switzerland) AG; Chairman of the Swiss & Liechtenstein STEP Federation and member of the STEP Alpine conference organising committee; Treasurer and committee member of STEP Geneva and of the Swiss Association of Trust Companies; and member of the STEP worldwide Governance Committee

10:50 **WELCOME FROM STEP WORLDWIDE**

**MARK WALLEY**

- Chief Executive Officer, STEP Worldwide

11:00 **KEYNOTE ADDRESS**

*Why health management, stress management and mindful leadership belong together.  
Tips and tricks for joy at work.*

- Stress prevention through clever health management
- The magic Leadership Triangle
- What is behind the term mindfulness
- Rediscovery of the cardinal virtues in today's translation

**PROF DR. VOLKER SCHULTE**

- Partner, trafacademy

11:30 **ECONOMY & FINANCE**

- Ecosystem of the financial industry, its development and the impacts on the trust business
- The behavioural side of investments
- Concerns of private clients and trustees? What services and products do they need in the future?
- The trust business industry from the banks' perspective
- ESG and impact as an investment decision criteria
- The trade-off between sustainability and financial returns

**DR MARTIN JETZER**

**ANNELISE PEERS**

**MARIE-THERESE YATES**

**H.S.H. PRINCE MICHAEL OF  
LIECHTENSTEIN TEP**

- Chief Economist, Bellecapital AG  
- Chief Investment Officer, Investec Bank (Switzerland) AG  
- Managing Director, Wealth Advisor Switzerland, J.P. Morgan Private Bank  
- Executive Chairman, Industrie- und Finanzkontor Etablissement, Wealth Presentation Experts (Moderator)

12:30 **STUDENT AND FOUNDER'S AWARDS** - Kindly sponsored by**DR JOHANNA NIEGEL TEP**

- Vice Director, Allgemeines Treuunternehmen (ATU); Secretary of the Swiss & Liechtenstein STEP Federation and member of the STEP Alpine conference organising committee; Chairman Verein STEP; Chairman Vaduz Centre of Verein STEP

**FILIPPO TURATO TEP**

- Trust and Wealth Planner, Capital Trustees AG; Member of the STEP Alpine conference organising committee, Secretary of STEP Lugano

12:45 **LUNCH**13:55 **CHAIR'S OPENING REMARKS****ANDREW McCALLUM TEP**

- Senior Partner, Rawlinson & Hunter (Switzerland) AG; Chairman of the Swiss & Liechtenstein STEP Federation and member of the STEP Alpine conference organising committee; Treasurer and committee member of STEP Geneva and of the Swiss Association of Trust Companies; and member of the STEP worldwide Governance Committee

14:00 **IMPACT OF THE COVID-19 CRISIS ON THE PRIVATE CLIENT INDUSTRY**

- What were the operational issues impacted by COVID-19?
- What were the private client needs?
- What were the investments sought by private clients?
- What were the risks and how were these risks addressed?

**JAMES DAY**

- Managing Director, Peritus Investment Consultancy

**DAWN GOODMAN TEP**

- Partner, Withers LLP

**RAYAN HOUDROUGE**

- Partner, Lenz & Staehelin

**DR RODERIK J P STROBL TEP**

- Relationship Manager for Key Clients, Leo Trust Switzerland Ltd (Moderator)

14:45 **TRUSTEE REGULATION: AN UPDATE**

- Structures exempt from the regulations
- Licensing requirements for local and foreign trustees
- Authorization process
- Focus and priority areas for the regulator
- Upcoming changes to the AML framework

**PHILIP HINSEN**

- Interim Head of Asset Management Division, Swiss Financial Market Supervisory Authority FINMA

**KENNETH UKOH**

- Head Portfolio Managers and Trustees, Swiss Financial Market Supervisory Authority FINMA

**ANTON WYSS**

- CEO, AUDAX Consulting Trust Establishment, Triesen and Vice President, Liechtenstein Institute for Professional Trustees and Fiduciaries, Vaduz

**FABIANNE DE VOS BURCHART TEP**

- Attorney at Law, Schellenberg Wittmer (Moderator)

15:45 **REFRESHMENTS & NETWORKING** - Kindly sponsored by



16:15 **EXCHANGE OF INFORMATION /TRANSPARENCY**

- CRS - is it still common?
- FATCA update
- Mandatory disclosure rules - DAC6 and its impacts
- BO registers

**KONRAD HAEUPTLI**  
**MARNIN MICHAELS TEP**  
**FILIPPO NOSEDA TEP**

- Of Counsel, Kendris Ltd
- Senior Partner, Baker McKenzie
- Partner, Mishcon de Reya LLP and Visiting Professor, King's College, London (*Moderator*)

17:00 **THE FUTURE OF THE TRUST & ESTATE PLANNING INDUSTRY: TAX, SUBSTANCE, ASSET PROTECTION...**

- Experiences of the past eighteen months: clients' needs, apparent and latent
- Centralization of data and state surveillance in a polarized world: protecting assets
- Choice of fiduciary and the checks and balances in structures
- Building of long-term relationships and confidence

**JIM PARKER TEP**  
**ALAN MILGATE TEP**  
**STEPHANIE JARRETT TEP**

- Country Head and Managing Director, Butterfield Trust (Switzerland)
- Partner, Rawlinson & Hunter LLP, Board Member, STEP Worldwide
- Owner, Offices of Stephanie A Jarrett (*Moderator*)

17:45 **DAY ONE ROUND-UP**18:30 **DRINKS RECEPTION AT THE VICTORIA JUNGFRAU** - Kindly sponsored by

**CRS**  
 CharlesRussell  
 Speechlys

19:30 **GALA DINNER AT THE VICTORIA JUNGFRAU** - Kindly sponsored by

**Schellenberg**  
**Wittmer**

21:30 **GALA DINNER ENDS**

# CONFERENCE PROGRAMME

**DAY 2 - AM**  
**5 MAY 2022**

## LOOKING AFTER PASSENGERS AND CARGO

08:00 **BREAKFAST & NETWORKING**

08:50 **CHAIR'S OPENING REMARKS**

**DR GUILLAUME GRISEL TEP**

- Partner, Bonnard Lawson; Vice-Chairman, Swiss & Liechtenstein STEP Federation; Member of the STEP Alpine Conference organising committee and former Chairman and committee member, STEP Lausanne

09:00 **PHILANTHROPY**

- The current pressures on philanthropic giving
- Choosing the right holding structure
- Selecting attractive holding structures
- How philanthropic institutions need to reinvent themselves
- How can funders add value?
- How can we encourage those going through a family governance exercise to help more

**ETIENNE EICHENBERGER**

- Managing Partner, WISE Philanthropy Advisors; Chairman, Swiss Philanthropy Foundation

**DR MAXIMILIAN MARTIN**

- Global Head of Philanthropy, Lombard Odier Group

**JULIE WYNNE TEP**

- Partner, MLL

**NICHOLAS JACOB TEP**

- Partner, Forsters LLP (Moderator)

10:00 **TRUSTEES AND BLOCKCHAIN/CRYPTO/DIGITAL ASSETS**

- Distributed ledger technologies as the basis of the digital financial centre
- Liechtenstein approach with the Token Container Model
- European Commission proposal MiCa (Markets in crypto assets)
- Remaining challenges

**MAURO CASELLINI**

- Chief Executive Officer, Bitcoin Suisse (Liechtenstein) AG

**MICHELE CECCHI TEP**

- Senior Trust Advisor, Capital Trustees AG

**DR. IUR. THOMAS NAEGELE LL.M.**

- Managing Partner, NAEGELE Attorneys at Law LLC (Moderator)

10:45 **REFRESHMENTS & NETWORKING** - Kindly sponsored by



11:15 **LEGAL UPDATE: WHAT SHOULD TRUSTEES WATCH OUT FOR ?**

- When should alarm bells ring for trustees?
- Protectors: are they at risk?
- Trust arbitration

**DR ANNE-CATHERINE HAHN**

- Partner, IPrime Legal AG

**FRED MILNER TEP**

- Counsel, Mourant

**EDWARD REED TEP**

- Partner, Macfarlanes LLP (Moderator)



12:00 **US CLIENTS: WHY AND HOW SHOULD WE DEAL WITH THEM?**

- *Back to basics: how US citizens are taxed and how they have to file*
- *What Swiss based banks and wealth managers servicing US clients have to file, what risks they are exposed to and when they need to be regulated*
- *Spotting the US client / issue – indicia, best practice and coping mechanisms*
- *Why and how trustees, wealth managers and banks can deal with US connected clients: why Switzerland today is the perfect place to service them*
- *Too good to be true: how can you clean up the non-compliant client and hang on to the relationship?*

**JACQUELINE HESS TEP**  
**MARNIN MICHAELS TEP**  
**YANN ROUSSET**  
**MARK SUMMERS TEP**

- CEO, Vontobel Swiss Wealth Advisors AG
- Senior Partner, Baker McKenzie
- Chief Executive Officer, Pilotage Private Wealth AG
- Partner, Charles Russell Speechlys (*Moderator*)

13:00 **LUNCH & NETWORKING**
**DAY 2 - PM**  
**5 MAY 2022**
**SETTING A COURSE FOR HOPE AND SUCCESS**14:10 **CHAIR'S OPENING REMARKS****CYRIL BOUZGUIR TEP**

- Banking Economist, Dreyfus Sons & Co Ltd, Banquiers;  
Member of the STEP Alpine conference organising committee;  
Committee member of STEP Basel

14:15 **TRUST LAW IN SWITZERLAND**

- *Overview of the law*
- *Overview of the tax proposals*
- *Consultation from STEP and other bodies*

**ARNAUD CYWIE**  
**DR DANIEL LEU**  
**JUSTINE MARKOVITZ TEP**  
**PROFESSOR DR LUC THEVENOZ**

- CEO, Twenty20 Trustees and Of Counsel, Borel & Barbey
- Partner, Bar and Karrer AG
- Chairperson, Withers
- Of Counsel, Schellenberg Wittmer and Professor, University of Geneva and Director, Centre for Banking and Financial Law (*Moderator*)

15:15 **REFRESHMENTS & NETWORKING**

**LINDEMANN**  
**LAW**

15:45 **GREAT DEBATE – SWISS LAW & FOUNDATIONS**

**KONRAD HAEUPTLI**  
**DR NATALIE PETER TEP**  
**DR ALEXANDER PUTZER**  
**FILIPPO NOSEDA TEP**

- Of Counsel, Kendris Ltd
- Partner, Blum & Grob Attorneys at Law Ltd
- Head Governance and Compliance, LGT Bank AG
- Partner, Mishcon de Reya LLP and Visiting Professor, King's College, London (*Moderator*)

16:45 **CONFERENCE ROUND-UP & CLOSE**



