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Practical information

DATE: 29 APRIL 2013

Venue:
Hotel President Wilson
47, Quai Wilson
1201 Genève
Tel. +41 (0) 22 906 66 66

How to register:
by fax: +41 (0) 22 807 28 01
by email: info@visioncompliance.ch
by post:
Institut VisionCompliance
7, Rue de l'Arquebuse
P.O. BOX 5221
1211 Genève 11

Fees
Non STEP members : CHF 1190.-
STEP members: CHF 850.-
(VAT 8 % non included)
a 10% discount of the fees is deducted from the fees of the 2nd or more attendees from the same institution.

Accreditation
The seminar is accredited for 7 hours of CPD (Continuing Professional Development), for 7 hours of Training, STEP, Law Society (England and Wales), Bar Council (England and Wales).

Registration and payment
Upon reception of your registration, Institut VisionCompliance will issue an invoice. Your registration will be binding on the organisers only after payment has been received in full.

Payment by bank transfers
Relevant banking details are provided in the invoice.

Substitution & cancellation policy
Substitutions form the same company are accepted at any time. Cancellation requests must be received in writing, by post or by email, by the following dates end of business (Geneva):

- 1st April 2013 refund 80%
- 8 April 2013 refund 40%
- After 10 April 2013 no refund will be made for cancellation

Registration form

To register, please complete the form with your details:

☐ I am a member of STEP membership n°: ____________
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Signature:

The organisers reserve the right to change the programme if, despite their best efforts, circumstances oblige them to do so.

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STEP Society of Trust and Estate Practitioners

Organisers

STEP Society of Trust and Estate Practitioners

STEP is a unique professional body providing members of a local, national and international learning and business network focusing on the responsible stewardship of assets today and across the generations with education, training, representation and networking for its members. Members advise clients on the broad business management of personal finance. Full members of STEP are the most experienced and senior practitioners in the field of trusts and estates.

www.step.org

www.step-geneva-conference.ch

CONTACT
Cécile CIVIALE VUILLIER
cecile.civialevuillier@alpadis-group.com
022 994 49 10

INSTITUT VISIONCOMPLIANCE

Institut VisionCompliance partners up with STEP Association Suisse Romande to plan and organise the annual STEP Geneva Conference. Institut VisionCompliance is dedicated to provide advanced training for compliance officers, auditors, collaborators of the legal and tax department. As part of its educational mission, Institut VisionCompliance administers the Swiss Advanced Certificate in Trust Management (SACTM), a mandatory requirement for trust practitioners dealing with Swiss regulations.

www.sactm.ch

www.visioncompliance.ch

CONTACT
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022 807 28 00

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Location

HOTEL PRESIDENT WILSON
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1201 Geneva I Switzerland
Tel: +41 22 906 66 66

STEP Society of Trust and Estate Practitioners
INSTITUT VISIONCOMPLIANCE

STEP GENEVA CONFERENCE
29 April 2013

Opportunities for the Wealth Management Industry in Switzerland:
How trustees can assist wealth managers in Switzerland in addressing the needs of families

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08:15 - 08:45 Welcome and coffee

08:45 - 09:30 Meeting the needs of families within the Swiss tax environment

Xavier OBERSON, TEP, Partner, Oberson Avocats, Geneva

Xavier is a Professor in Swiss and International Tax Law at the University of Geneva. He holds a law degree, a Doctorate in law, completed by the International Tax Program (ITP) at Harvard Law School. Since 2010, he is an active member of the expert's team "Commission fédérale d'harmonisation des impôts directs" (CHID).

Cécile CIVIALE VUILLIER, TEP Managing Director, Alpadis SA, Geneva

Chairman of STEP Assocation Suisse Romande

Cécile worked in the UK and France before becoming head of a trust company in Switzerland for the past 10 years. She brings extensive experience in developing and maintaining client relationships particularly in the field of trust products and services.

09:30 - 10:15 Residences for UHNWI families in Europe

Robin VOS, TEP, Partner, Macfarlanes LLP, London

Robin specialises in the creation of cross-border international asset-holding vehicles. In the UK, he frequently advises entrepreneurs and senior executives, giving advice to trustees in relation to their duties and responsibilities and assisting financial institutions in assessing and developing financial products.

François COLLON, Attorney, Hirsch & Vanhaelst, Bruxelles

François is an attorney, holds a Master in het Vennootschapsrecht KUL and a diploma in tax sciences ESSF. He is Professor in corporate taxation at Ephec Louvain-la-Neuve and is the General secretary of the International Fiscal Association.

10:15 - 10:45 Coffee break

10:45 - 11:30 Asia & LatAm : why Switzerland remains attractive

Nicholas JACOB, TEP, Partner, Lawrence Graham LLP, London

Nick is specialised in taxation and trusts with a particular emphasis on trusts for non-UK domiciliaries and on inward investment into the UK, yet also for clients from Hong Kong, Singapore & Malaysia., and is a Deputy Chairman of the Board of The Society of Trust and Estate Practitioners (STEP).

Klemens R. ZELLER, TEP, Executive Director, Wealth Advisor, Geneva

Klemens holds a BA degree from the KV Zurich Business School in Zurich and is Certified Financial Planner and a member of both the Financial Planning Association (FPA) and International Fiscal Association (IFA).

11:30 - 12:15 The MEA in EMEA : a focus on Africa & Middle East

Giovanni M. ROSSI, Partner, Bonnard Lawson, Dubaï

Giovanni holds a degree in Law from the University of Geneva as well as a M.B.A. from Columbia and London Business Schools (EMBA Joint Program). His activity focuses on advising banks, independent wealth managers, family offices, investment funds and their customers, in Switzerland and in the United Arab Emirates.

Richard HOWARTH, Director, African Private Office LLP, London

Richard Howarth spent 34 years in the banking industry, working in senior management positions for Barclays and Standard Chartered. Associate of the Chartered Institute of Financial Services, he holds their Financial Studies Diploma qualification. He recently established African Private Office to assist wealthy individuals across the continent of Africa.

12:15 - 12:30 The Future of Swiss Banking

Patrick ODIER, Senior Partner, Lombard Odier & Cie, Geneva

Patrick Odier holds an economics degree from the University of Geneva and an MBA in finance from the University of Chicago. He is the Senior Partner of Lombard Odier & Cie, Vice-Chairman of economiesuisse, the Swiss federation of trade and industry and Chairman of the Swiss Bankers Association.

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12:30 - 13:30 Lunch

13:30 - 14:15 STEP initiatives in Switzerland and elsewhere in Europe

Julien DIF, TEP, Partner, Bonnard Lawson, Luxembourg

Vice Chairman of STEP Association Suisse Romande

Julien holds an LLB in English law at King's College London and a Maîtrise in French law at the University of Paris Panthéon-Sorbonne. His practice focuses particularly on collective investments schemes, pooled investments and financial regulatory work.

Nicholas JACOB, TEP, Partner, Lawrence Graham LLP, London

Nick is specialised in taxation and trusts with a particular emphasis on trusts for non-UK domiciliaries and on inward investment into the UK, yet also for clients from Hong Kong, Singapore & Malaysia., and is a Deputy Chairman of the Board of The Society of Trust and Estate Practitioners (STEP).

14:15 - 15:00 How Malta, Cyprus & Panama complement the Swiss Wealth Management Industry

Andre ZERAFA, Partner, Ganado & Associates, Advocates, Malta

Andre graduated doctor of laws (LL.D.) from the University of Malta in 1999 and furthered his studies in 2000 at Queen Mary & Westfield College, University of London where he read a Master of Laws in banking and finance law. He chairs the Investment Business Committee of the Maltese Institute of Financial Services Practitioners.

Georghios COLOCASSIDES, Partner, Colocassides, Hadjipieris & Co LLC, Cyprus

Georghios holds an economics degree from the London School of Economics, a law degree from Oxford University and an L.L.M. from King's college London. His focus is commercial, company, financial markets law both from a litigation as well as from an advisory point of view.

Joshua RUBENSTEIN, TEP, Partner, Katten Muchin Rosenman LLP, New York

Joshua holds a law degree from Columbia University. He heads the Surrogate's Court Advisory Committee. Joshua is the Chairman of International of the Estate Planning Committee, the American College of Trusts and Estates Counsel (ACTEC).

15:00 - 15:30 Coffee break

15:30 - 16:15 SATC & Regulating trustees and financial intermediaries in Switzerland

Alexandre VON HEEREN, TEP, Chairman of Mandaris, Geneva

Alexandre holds a law degree and a LL.M. in international business law with a specialization in banking, financial markets and insurance law. Alexandre is the Chairman of the Swiss Association of Trust Companies (SATC).

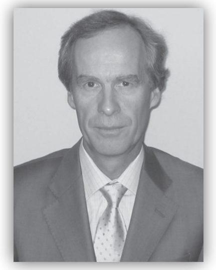
Mark BARMES, TEP, Partner, Lenz & Staehelin, Geneva

Mark Barmes chairs the Regulation and Compliance Technical Committee of the Swiss Association of Trust Companies (SATC). He is on the board of Swiss trustee companies and lectures for the Society of Trust and Estate Practitioners (STEP).

16:15 - 17:00 Trusts under Rubik & FATCA

Juerg EGLI, Head of legal department, Director, Banque Pictet & Cie, Geneva

Juerg holds a law degree from the University of Geneva and was admitted to the Geneva Bar Association. He is specialised in international law, with a special focus on the Anglo-Saxon law (US securities legislation in particular). He is a member of the Swiss Bankers' Association task force (new FATCA).



Adam JAGUSIEWICZ, Senior Vice President, Banque Pictet & Cie, Geneva

Adam holds a law degree from the University of Geneva and was admitted to the Geneva Bar Association. He heads the transversal / cross-departments projects team at the legal department of the bank and regulatory matters impacting among others trusts.

17:00 - 17:45 Cross-Border inheritance tax & succession within Europe

Stephanie JARRETT, TEP, Partner, Baker & McKenzie, Geneva

Stephanie specializes in strategic planning and training for financial institutions and advising families on business and personal succession planning typically involving trusts and international tax planning. Stephanie is member of the Scientific Committee of the SACTM.

17:45 - 19:00 Cocktail

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